Q4FY20 Result Update ICICI Bank Limited

Mixed quarter; elevated slippages a concern

ICICI Bank reported a mixed Q4FY20 with negatives marginally outweighing the positives. Higher than expected novel coronavirus related provisioning led to profit after tax (PAT) coming in below consensus and our estimates and increased the provision coverage ratio (PCR) to 75.7% as against 70.6% in Q4FY19. Advances growth of 10% YoY was also below our estimate. Slippages rose 22% QoQ to INR 5,300 crore led by corporates, whereas that of retail and small and medium enterprises (SME) fell 32% QoQ. Overall management commentary was cautious. The bank will focus on attracting granular deposits. The management refrained from offering any guidance for FY21 in wake of economic uncertainties due to the pandemic. The few positives were: healthy term deposit growth, highest ever net interest margin (NIM) and in-line core operating profitability. Since it is too early to ascertain the impact of COVID-19, our estimates for FY21E will be pushed forward by at least a year due to: a) Moderation in loan growth; and b) Accelerated slippages due to COVID-19. Though we have cut our FY21 earnings estimates, we believe the bank is best placed to weather this storm given its strong current account-saving account (CASA) ratio, high PCR and a significant proportion of retail advances in its loan mix. We maintain our BUY recommendation.

Margin expansion, healthy non-interest income led to strong growth in core operating performance

Net interest income (NII) grew 17.1% YoY to INR 8,900 crore led by a 10% growth in advances and 15bps expansion in net interest margin (NIM). Non-interest income grew 17.5% to INR 4,250 crore led by 55/26% growth in treasury/dividend income, respectively. Net revenue/operating expenditure (OPEX) grew 17.3/15.7%, respectively, leading to 18.6% YoY growth in pre-operating profit (PPOP) at INR 7,400 crore.

Slippages remain elevated; higher write-offs led to improvement in asset quality

Slippages stood at INR 5,300 crore (up 22% QoQ), higher than consensus estimates. Of this, that from corporates and retail & SME stood at INR 4,000 crore (up 62% QoQ) and INR 1,300 crore (down 32% QoQ), respectively. Elevated corporate slippages was largely due to 2 overseas accounts: 1) An oil & gas; and 2) A healthcare group. Both were classified as non-performing assets (NPAs) in Q4. However, higher write-off (INR 5,500 crore versus INR 2,500 crore QoQ) restricted GNPA/NNPA to 6.04/1.54%, a QoQ improvement of 35/6bps, respectively. Overall corporate and SME loan book with a rating of BB & below tapered by 4% QoQ and now stands at INR 16,700 crore.

Growth in advances led by retail and SME; deposits growth led by term deposits

Loans and advances grew 10% YoY to INR 6,453 billion, driven by retail and SME book. Retail book grew 16% to INR 4,080 billion, constituting 63% of overall loan book. Loans to MSMEs grew 25% to INR 229 billion. However, corporate loan book grew 5% INR 1,605 billion. The bank's plan is to reduce its overseas book, with the latter now de-growing for 16 quarters in a row. Even in Q4FY20, this book de-grew 14% and now constitutes only 8% of overall loan book as against 21% in Q1FY17. Deposits grew 18.1% to INR 7,710 billion, CASA grew 7% and term deposits grew 29% YoY. This led to a YoY/QoQ contraction of 450/ 183bps in CASA ratio, respectively, to 45.1%.

Outlook and valuation: Domestic growth momentum to continue; Maintain BUY

Since ascertaining the impact of the COVID-19 pandemic at this point would be difficult, we have cut our loan book growth, revenue and PAT estimates. We have also reduced the valuation multiple, arriving at a revised TP of INR 480. However, considering the relatively higher proportion of retail loans in its overall book, a higher PCR and strong deposit franchise, we believe the bank is best placed to weather this storm. We reiterate our BUY recommendation.

Year to March (INR Cr)	FY19	FY20	FY21E	FY22E	FY23E
Net Revenue	41,526	49,715	57,702	60,722	68,931
PPoP	23,437	28,101	34,234	34,699	39,855
PAT	3,363	7,930	13,780	13,916	23,045
EPS	5.2	12.2	21.2	21.4	35.5
ABV	130.7	145.9	153	160.7	188.2
ROA (%)	0.4	0.8	1.2	1.1	1.7
ROE (%)	3.2	7.2	11.7	11	16.5
P/E (x)	39.5	16.8	9.7	9.6	5.8
P/ABV (x)	1.6	1.4	1.3	1.3	1.1

Source: Edelweiss Professional Investor Research

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CMP INR: 354

Rating: BUY

TP INR: 480

Upside: 36%

Bloomberg:	ICICI:IN
52-week range (INR):	552/268
Share in issue (crore):	647
M-cap (INR crore):	2,33,366
Average daily volume BSE/NSE: ('000):	41,673
Promoter holding (%)	-

ICICI Bank Limited

Q4FY20 result highlights

INR crore	Q4FY20	Q4FY19	% change	Q3FY20	% change	FY20	FY19	% change
Interest earned	19,189	17,293	11.0	19,064	0.7	74,798	63,402	18.0
Interest expended	10,262	9,673	6.1	10,519	(2.4)	41,531	36,387	14.
Net interest income	8,927	7,620	17.1	8,545	4.5	33,267	27,015	23.
Other income	4,255	3,621	17.5	4,574	(7.0)	16,449	14,512	13.3
Net revenue	13,182	11,241	17.3	13,119	0.5	49,715	41,527	19.
Operating expenses	5,792	5,008	15.7	5,571	4.0	21,614	18,089	19.
Employee expense	2,235	1,899	17.7	1,942	15.1	8,271	6,808	21.
Other expenditure	3,557	3,109	14.4	3,629	(2.0)	13,343	11,281	18.3
Operating profit	7,390	6,234	18.6	7,549	(2.1)	28,101	23,438	19.9
Provisions and contingencies	5,967	5,451	9.5	2,083	186.5	14,053	19,661	(28.5
PBT	1,423	782	81.9	5,465	(74.0)	14,048	3,777	272.0
Taxes	201	(187)	NA	1,319	(84.7)	6,117	414	1379.0
PAT	1,221	969	26.0	4,146	(70.5)	7,931	3,363	135.
Adjustment	-	-	-	-	-			
Adjusted PAT	1,221	969	26.0	4,146	(70.5)	7,931	3,363	135.
Number of equity shares (in crore)	647	645	0.4	647	0.1	647	645	0.4
Adjusted EPS (INR)	1.9	1.5	25.5	6.4	(70.6)	12.3	5.2	134.8
Ratios								
Cost-to-income ratio	43.9%	44.5%	(61)bps	42.5%	148bps	43.5%	43.6%	(8)bp
Yield on IEA (reported)	8.32%	8.45%	(13)bps	8.40%	(8)bps	8.38%	8.03%	35bp
Cost of funds (reported)	4.92%	5.20%	(28)bps	5.06%	(14)bps	5.09%	5.10%	(1)bp
Spread	3.40%	3.25%	15bps	3.34%	6bps	3.29%	2.93%	36bp
NIM (reported)	3.87%	3.72%	15bps	3.77%	10bps	4.01%	3.77%	24bp
RoA	0.5%	0.4%	5bps	1.7%	(120)bps	0.8%	0.4%	42bp
INR crore								
Balance Sheet								
Advances	6,45,290	5,86,647	10.0	6,35,654	1.5	6,45,290	5,86,647	10.0
Deposits	7,70,969	6,52,920	18.1	7,16,345	7.6	7,70,969	6,52,920	18.3
Credit-deposit ratio	83.7%	89.8%	(615)bps	88.7%	(504)bps	83.7%	89.8%	(615)bp
CASA	45.1%	49.6%	(450)bps	46.9%	(183)bps	45.1%	49.6%	(450)bp
INR crore								
Asset quality								
Amount of gross NPAs	41,409	46,292	(10.5)	43,454	(4.7)	41,409	46,292	(10.5
Amount of net NPAs	10,114	13,577	(25.5)	10,389	(2.6)	10,114	13,577	(25.5
% of gross NPAs	6.04	7.4	(134)bps	6.4	(35)bps	6.0	7.4	(134)bp
% of net NPAs Reported PCR (excluding technical	1.54	2.3	(76)bps	1.6	(6)bps	1.5	2.3	(76)bp
write-off)	75.7	70.6	510bps	76.2	(50)bps	75.7	70.6	510bp

ICICI Bank Limited

Q4FY20 result highlights

Previous outlook

Q1FY20 outlook

Outlook and valuation: Stellar performance to continue; Reiterate 'Buy'

We believe ICICI bank's overall performance to remain robust on back of: (1) Robust domestic loan growth (2) Softening credit cost (3) Return ratios to improve on back of softening of overall cost. Based on SOTP methodology, we have valued the stock at 2.5x FY21E ABV, valued its overseas subsidiary at INR 10 and valued its other subsidiaries at INR 96 to arrive at target price of INR 548, implying 32% upside. We maintain our 'BUY' recommendation on the stock.

Q2FY20 outlook

Outlook and valuation: Domestic growth momentum to continue; Maintain 'Buy'

We believe ICICI bank's overall performance to remain robust on back of: (1) Robust domestic loan growth (2) Softening credit cost (3) Return ratios to improve on back of softening of overall cost. Based on SOTP methodology, we have valued the stock at 2.6x FY21E ABV, valued its overseas subsidiary at INR 10 and valued its other subsidiaries at INR 96 to arrive at target price of INR 565, implying 18% upside. We maintain our 'BUY' recommendation on the stock.

Q3FY20 outlook

Outlook and valuation: Domestic growth momentum to continue; Maintain 'Buy'

We believe ICICI bank's overall performance to remain robust on back of: (1) Robust domestic loan growth (2) Softening credit cost (3) Return ratios to improve on back of softening of overall cost. We revise our TP to INR 644 per share, rolling forward our valuation to FY22E and valuing the company at 2.5x FY22ABV along with valuation of subsidiary companies, implying 20% upside. We maintain our 'BUY' recommendation on the stock.

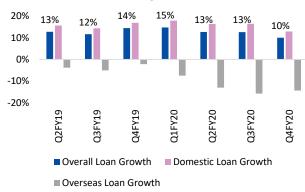




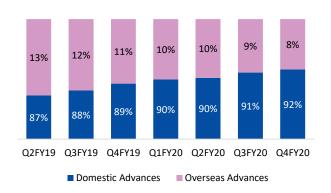


Six quarters at a glance

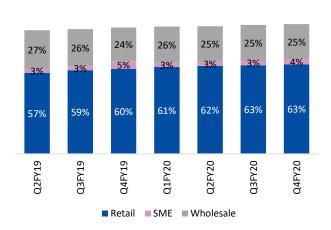
Muted corporate & de-growing overseas book dented overall loan growth



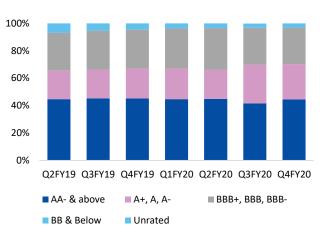
Domestic loan share continues to increase



Domestic advances share - Retail loan share continues to increase



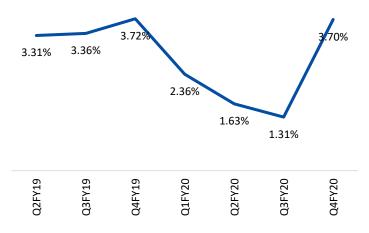
Moving towards high quality accounts



Slippage ratio remains elevated



One-off COVID-19 provisioning led to higher credit cost



Six quarters at a glance

INR crore	Q3FY19	Q4FY19	Q1FY20	Q2FY20	Q3FY20	Q4FY20
Profit & Loss Statement						
Interest income	16,280	17,293	17,980	18,565	19,064	19,189
Interest expense	9,405	9,673	10,243	10,508	10,519	10,262
Net interest income	6,875	7,620	7,737	8,057	8,545	8,927
Other income	3,883	3,621	3,425	4,194	4,574	4,255
Net revenue	10,758	11,241	11,163	12,252	13,119	13,182
Operating expense	4,612	5,008	4,874	5,378	5,571	5,792
- Employee expense	1,734	1,899	1,953	2,141	1,942	2,235
- Other operating expense	2,878	3,109	2,921	3,236	3,629	3,557
Operating profit (PPOP)	6,146	6,234	6,288	6,874	7,549	7,390
Provisions and contingencies	4,244	5,451	3,496	2,507	2,083	5,967
Profit before tax	1,902	782	2,793	4,367	5,465	1,423
Provision for tax	297	(187)	885	3,712	1,319	201
Profit after tax	1,605	969	1,908	655	4,146	1,221
EPS (INR)	2.5	1.5	3.0	1.0	6.4	1.9
Ratios						
Cost-to-income ratio	42.9%	44.5%	43.7%	43.9%	42.5%	43.9%
Yield on interest earning assets	8.1%	8.5%	8.4%	8.4%	8.4%	8.3%
Cost of funds	5.1%	5.2%	5.2%	5.2%	5.1%	4.9%
Spread	2.9%	3.3%	3.2%	3.2%	3.3%	3.4%
NIM	3.4%	3.7%	3.6%	3.6%	3.8%	3.9%
RoA	0.7%	0.4%	0.8%	0.3%	1.7%	0.5%
Balance Sheet						
Advances	5,64,308	5,86,647	5,92,415	6,13,359	6,35,654	6,45,290
Deposits	6,06,755	6,52,920	6,60,732	6,96,273	7,16,345	7,70,969
Credit-deposit ratio (%)	93.0%	89.8%	89.7%	88.1%	88.7%	83.7%
CASA (%)	49.3%	49.6%	45.2%	46.7%	46.9%	45.1%
Asset quality						
Gross NPA	51,591	46,292	45,763	45,639	43,454	41,409
Net NPA	16,252	13,577	11,857	10,916	10,389	10,114
Gross NPA (%)	8.5	7.4	7.2	6.9	6.4	6.0
Net NPA (%)	2.9	2.3	2.0	1.7	1.6	1.5
Provision coverage ratio	65.9%	68.8%	72.2%	74.8%	75.0%	74.5%

Q4FY20 result highlights

Q4FY20 conference call highlights

With respect to advances and deposits:

- Focus has moved from growing the corporate book to servicing current corporate customers in terms of forex, derivatives, working capital requirements, etc.
- **Personal loans and credit card**: Around 70% are the bank's customers (mostly liability customers). Of this, 85% customers are salaried and within that 75% are employed with reputable organisations including MNCs and government entities.
- Business banking: About 85% of loans have a cover of more than 100%.
- Total exposure (fund+non-fund+investments) to non-banking finance companies (NBFCs)/housing finance companies (HFCs)/builder portfolio stands at INR 273/124/223 billion, respectively.
- Around 30% of mortgage book is loan against property.
- As of April-end, 30% of bank's total loan book is under moratorium.

With respect to asset quality:

- Higher corporate slippages were on account of an overseas healthcare group and a large oil company, which were in the news recently.
- Both accounts were classified as NPA in the quarter under review. Excluding this, slippages would have been lower on a quarter-on-quarter basis.
- Loans that were overdue for more than 90 days as on March 31 but have not been classified as non-performing stood at INR 1,309 crore based on extant Reserve Bank of India (RBI) guidelines. The impact of classification of these loans as non-performing on the gross NPA ratio as of March 31 would have been 18 bps (predominately retail exposure).
- Provisioning for novel coronavirus, or COVID-19, includes INR 607 crore as per RBI guidelines on provisioning of special mention accounts (SMA) under moratorium. The bank has provided for only 5% and the balance (5%) will be undertaken in Q1FY21.

Other highlights:

- Dividend income from subsidiaries to decrease in FY20-21.
- Management refrains from offering a guidance due to uncertain business environment.
- Focus will be on cost efficiency. However, incremental cost to be incurred for continuous technological upgradation.

About the company

Company description

ICICI Bank is one of India's largest banks with an asset size of INR 1,100 lakh crore. The bank operates 5,324 branches and 15,688 ATMs. It has successfully created a large share of retail loans, constituting ~63% of total loans and advances. The bank enjoys almost market leadership in most of its businesses -- mortgages, auto loans, commercial vehicle loans, life insurance, general insurance and asset management -- either through direct operations or subsidiary companies. Its subsidiaries are ICICI Venture Funds, Pru-ICICI AMC, ICICI Securities, ICICI Prudential and ICICI Lombard.

Key risks

- Higher moderation in CASA growth from our estimate may impact margin and profitability.
- Delay in economic activity may crimp growth and further deteriorate asset quality, which may impact our projections and target price.
- Prolonged coronavirus-led lockdown can increase provisioning and worsen asset quality for the company.

Financials

Income statement (INR Cr)	FY18	FY19	FY20	FY21E	FY22E	FY23E
Interest income	54,965	63,401	74,798	81,298	87,734	97,106
Interest expended	31,940	36,386	41,531	44,723	48,184	52,518
Net interest income	23,025	27,014	33,267	36,575	39,549	44,587
Non-interest income	17,419	14,512	16,448	21,126	21,172	24,344
- Fee & forex income	10,534	12,136	13,960	15,611	17,707	20,502
- Misc. income	1,082	1,009	1,194	1,697	1,864	2,241
- Investment profits	5,802	1,366	1,293	3,817	1,600	1,600
Net revenue	40,445	41,526	49,715	57,702	60,722	68,931
Operating expense	15,703	18,089	21,614	23,467	26,022	29,075
- Employee exp	5,913	6,808	8,271	8,602	9,210	10,052
- Other opex	9,789	11,280	13,343	14,865	16,812	19,023
Preprovision profit	24,741	23,437	28,101	34,234	34,699	39,855
Provisions	17,306	19,661	14,053	15,860	16,143	9,128
Loan loss provisions	17,306	19,661	14,053	15,860	16,143	9,128
Investment depreciation	0	0	0	0	0	0
Other provisions	0	0	0	0	0	0
Profit before tax	7,434	3,776	14,048	18,373	18,555	30,727
Provision for tax	657	413	6,117	4,593	4,638	7,681
Profit After Tax	6,777	3,363	7,930	13,780	13,916	23,045
Reported PAT	6,777	3,363	7,930	13,780	13,916	23,045
Basic shares outstanding (mn)	645	644	647	647	647	647
Diluted EPS (INR)	10.4	5.2	12.2	21.2	21.4	35.5
Dividend per share (INR)	1.5	1	0	7	7	7
Dividend payout (%)	16.6	22.2	0	38.2	37.8	22.8
Growth ratios (%)	FY18	FY19	FY20	FY21E	FY22E	FY23E
NII growth	5.9	17.3	23.1	9.9	8.1	12.7
Fees growth	8.3	15.2	15	11.8	13.4	15.7
Opex growth	6.4	15.1	19.4	8.5	10.8	11.7
PPOP growth	5.7	16.5	21.4	13.4	8.8	15.5
PPP growth	-6	-5	19.8	21.8	1.3	14.8
Provisions growth	13.8	13.6	-28	12.8	1.7	-43
Net profit	-31.0	-50.0	135.8	73.7	0.9	65.5
Operating ratios	FY18	FY19	FY20	FY21E	FY22E	FY23E
Yield on advances	8.3	8.7	9.3	8.8	8.6	8.5
Yield on investments	6.8	7.1	7.4	7.2	7	6.8
Yield on assets	7.3	7.5	7.9	7.6	7.4	7.3
Cost of funds	4.4	4.4	4.5	4.3	4.2	4.1
Net interest margins	3	3.2	3.5	3.4	3.3	3.3
Cost of deposits	3.4	3.5	3.8	3.7	3.6	3.6
Cost of borrowings	6.0	5.8	6.0	5.9	5.8	5.7
Spread	2.9	3.1	3.4	3.2	3.2	3.2
Cost-income	38.8	43.5	43.4	40.6	42.8	42.1
Tax rate	8.8	10.9	43.5	25.0	25.0	25.0

Financials

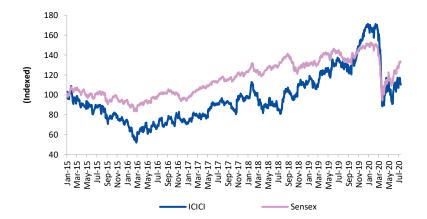
Balance sheet	FY18	FY19	FY20	FY21E	FY22E	FY23E
LIABILITIES	1120	25				
Equity capital	1,291	1,289	1,294	1,294	1,294	1,294
Reserves & surplus	1,01,050	1,04,261	1,12,094	1,20,608	1,29,258	1,47,036
Net worth	1,02,341	1,05,550	1,13,389	1,21,903	1,30,553	1,48,331
Sub bonds/pref cap	73,874	77,194	80,514	80,514	80,514	80,514
			,			
Deposits	5,60,975	6,52,919	7,70,968	8,98,178	10,40,989	11,86,727
Borrowings	1,08,984	88,125	82,382	48,605	26,641	32,709
Other liabilities	30,196	37,851	47,995	51,556	45,256	41,969
Total liabilities	8,76,371	9,61,641	10,95,250	12,00,758	13,23,954	14,90,252
Assets	E 42 20E	5.00.040	6 45 200	7.00.070	7.00.747	0.00.004
Loans	5,12,395	5,86,646	6,45,289	7,06,673	7,96,747	9,23,321
Investments	0	0	0	0	0	0
Cash and equivalents	84,169	80,296	1,19,155	1,23,249	1,30,780	1,41,431
Gilts	1,38,078	1,44,503	1,74,937	2,08,292	2,24,202	2,40,229
Others	64,915	63,228	74,594	79,603	85,054	91,003
Fixed assets	5,086	5,113	5,295	4,999	4,677	4,331
Other Assets	71,726	81,852	75,977	77,939	82,490	89,935
Total assets	8,76,371	9,61,641	10,95,250	12,00,758	13,23,954	14,90,252
Book value per share (INR)	158.4	163.7	175.1	188.3	201.6	229.1
Credit growth	10.4	14.5	10.1	9.6	12.7	15.8
Deposit growth	14.4	16.3	18	16.5	15.9	14
EA growth	13.9	9.3	15.9	10.2	10.6	12.8
SLR ratio	20.6	19.5	20.5	22	21	19.7
C-D ratio	95.3	93.5	87.1	81.9	79.6	80.8
Low-cost deposits	51.6	49.6	45.1	45.6	44.2	43.8
Provision coverage	48.4	70.6	75.5	71.1	67.5	65.1
Gross NPA ratio	10.2	7.5	6.1	7	7.2	5.6
Net NPA ratio	5.4	2.3	1.5	2.1	2.4	2
Incremental slippage	6	2	2.3	4.2	3.9	1.9
Net NPA / Equity	27.2	12.8	8.9	12.2	14.9	12.7
Capital adequacy	18.4	16.8	16.1	15.7	15.3	15.1
- Tier 1	15.9	15	14.7	14.3	13.9	13.7
Du pont analysis	FY18	FY19	FY20	FY21E	FY22E	FY23E
Net interest income/assets	3.0	3.2	3.5	3.4	3.3	3.3
Fees/Assets	1.5	1.5	1.6	1.6	1.6	1.7
Investment profits/Assets	0.7	0.1	0.1	0.3	0.1	0.1
Net revenues/assets	5.3	4.9	5.2	5.4	5.1	5.2
Operating expense/assets	-2.0	-2.0	-2.0	-2.0	-2.0	-2.0
Provisions/assets	-2.0	-2.0	-1.0	-1.0	-1.0	-1.0
Taxes/assets	0.0	0.0	-1.0	0.0	0.0	0.0
Total costs/assets	-4.0	-4.0	-4.0	-4.0	-4.0	-3.0
ROA	0.9	0.4	0.8		1.1	-3.0 1.7
				1.2	10.7	
Equity/assets	13.2	12.4	11.5	11.0		10.5
ROAE (%)	6.7	3.2	7.2	11.7	11.0	16.5
Valuation parameters	FY18	FY19	FY20	FY21E	FY22E	FY23E
	10.4	5.2				
Diluted EPS (INR)			12.2	21.2	21.4	35.5
Y-o-Y growth (%)	-37.0	-50.0	134.8	73.7	0.9	65.5
Book value per share (INR)	158.4	163.7	175.1	188.3	201.6	229.1
Adjusted book value per share (INR)	111.0	130.7	145.9	153.0	160.7	188.2
Diluted PE (x)	19.8	39.5	16.8	9.7	9.6	5.8
Price/BV (x)	1.3	1.3	1.2	1.1	1.0	0.9
Price/ Adj. BV (x)	1.9	1.6	1.4	1.3	1.3	1.1



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Rating	Expected to
BUY	appreciate more than 15% over a 12-month period
HOLD	appreciate between 5% and 15% over a 12-month period
REDUCE	return below 5% over a 12-month period





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